

















# Contact Information

- Joe Gore
- transferstation@wakefieldnh.com

# Jon Edgerly

Operations Supervisor Barnstead, Chichester, Epsom, and Pittsfield Solid Waste District (BCEP), NH









Plastics #1 PETE Clean - Empty

Water / Soda Bottles
Juice Bottles
Mayonnaise Jar
Peanut Butter Jar
Spaghetti Sauce Jar
NO BLACK PLASTIC



#2 HDPE-Natural Clean - Empty

ONLY

Milk Jugs / Water Jugs Orange Juice Jugs Primarily Store brand & Oakhurst Containers

NO BLACK PLASTIC



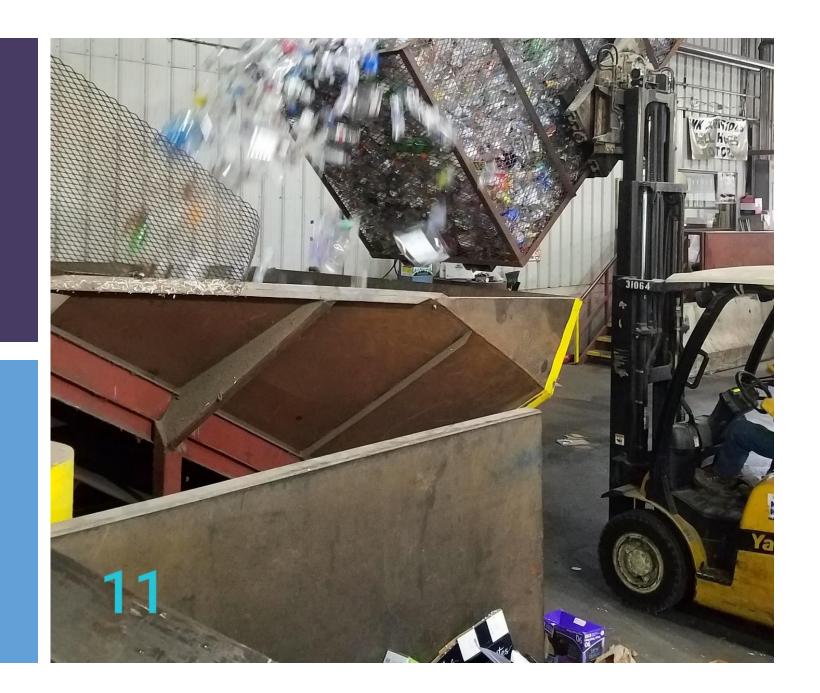




















# Contact Information

- Jon Edgerly
- jon22m17@hotmail.com



# IN SEARCH OF "GOLDILOCKS" BALES

NRRA | MAY 11, 2021

**EADAOIN QUINN** 

DIRECTOR, BUSINESS DEVELOPMENT

& PROCUREMENT

# MY TRASHY EVOLUTION







Studied Biology

Worked at MRFs

Work at Plastic Reclaimer

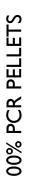
### **ABOUT EFS-PLASTICS**

- Since 2007: EFS has specialized in post-consumer plastic film and mixed rigid plastic recycling and compounding.
- Volume: Converting ~30,000 MT of mixed rigid plastic and ~15,000 MT of film/year.
- Making HDPE, LDPE, PP pellets with full-compounding operation. Producing ~45 different types of products.



POST-CONSUMER PLASTIC BALE







# **CURRENT EFS LOCATIONS**









# CURRENT EFS LOCATIONS

#### Listowel, Ontario

- Since 2007
- Receives MRF grade, post-consumer material
  - Mixed PlasticHDPE
  - Film
     PP
- 24-6 operation schedule
- ~45 employees





### Hazelton, Pennsylvania

- Since 2018
- Receives MRF grade, post-consumer material
  - Film
  - HDPE
- 24-6 operations schedule
- ~17 employees





### RAW MATERIAL INPUT



- Types of commodity bales purchased
  - Curbside collected PE film
  - Store take-back film



- Types of commodity bales purchased
  - #3-7 mixed plastic
  - #5 PP
  - #2 HDPE



# **EFS-PLASTICS PELLETS**





### **EXAMPLES OF END MARKETS FOR RESIN PELLETS**



Film LDPE Pellets



### WHAT IS THE "GOLDILOCKS" BALE?

- No need to push for perfection
- Can't accept the residue from a MRF
- Many unique ways to create a bale to meet our specs
  - Must meet your goals to be sustainable
    - High tonnage diversion?
    - High revenue?
    - Clean vs. contaminated inbound?





### LOOKING FOR NEW SUPPLIERS

#### **#3-7:** 55% yield PP + PE

- Positive manual sort on container line after bulky, metal, #1, and #2 removed
  - Recover all remaining plastic
- Negative manual sort on residue line
  - Focus on removing paper, metal, film
- Positive optical sort anywhere on container line
  - Shoot on #3-7
  - Shoot on #2, #4, #5
- Negative optical sort on residue line
  - Shoot on paper, metal, film

### KEY ISSUES INFLUENCING OUR BUSINESS

## Supply

- Increasing contamination in film stream multimaterial films
- #5 PP lost its "Widely Recyclable" label under How2Recycle Program
- Attention on chemical recyclers
- EPR in the US







### KEY ISSUES INFLUENCING OUR BUSINESS

- Demand
  - Price of PE & PP are high... right now...
  - Ellen Macarthur Foundation
  - Washington, New Jersey

PCR legislation – California,







### SUPPLY DEMAND BALANCE

Enough supply to meet demand?



Right demand to meet supply?







#### **EADAOIN QUINN**

DIRECTOR, BUSINESS DEVELOPMENT & PROCUREMENT <u>EADAOIN.QUINN@EFS-PLASTICS.CA</u>

WWW.EFS-PLASTICS.CA